

Job Description: Delivery Manager/Head of Delivery

Background

nuron is an innovative young company developing a suite of optical fibre monitoring technologies for utilities. The first of these will transform the wastewater industry into one that is monitored and managed, delivering real operational and economic benefits while protecting the environment in which we live. Wastewater networks remain almost completely unmanaged and there is a shortage of scalable monitoring technologies.

The technology also provides the ability to roll out dense urban fibre networks faster, more cost effectively and with significantly less disruption than conventional civils. This will result in the sewers becoming a vital enabler for true fibre to the premise, 5G and smart cities of the future delivering widespread social and economic benefits.

Over the past 8 years, nuron has successfully proven the concept of fibre optic monitoring of the operational conditions in sewers. Following the successful completion of our customer pilot within a UK water company's live sewer network in 2020, we are now preparing to scale-up the technology, as part of a large commercial roll-out and develop solutions for other utilities.

nuron was founded by the ex-COO of Geo Networks Limited (sold to Zayo in 2014 for £186m). It is led by a team of experienced directors from business and engineering backgrounds, all with track-records of growing successful, profitable technology-driven companies.

We plan for nuron to grow considerably over the coming years with a business plan rolling-out 100s of Kms of our system each year globally. This role offers an immediate opportunity for the right candidate to play a key role in an early-stage business, whilst providing a suite of development opportunities.

The Role

nuron is looking for people who are responsible, creative and spirited in everything they do, to help grow our delivery capabilities in order to deliver reliable monitoring solutions for utilities globally.

The successful candidate will be practical, versatile with a 'can-do' attitude and a love of technology. They will be a team player with a passion for delivering high quality service to both internal and external customers & help nuron evolve its processes to deliver our technologies and solutions and delight our customers.

This is a fantastic opportunity to join our management team, directly influence our strategic direction, deliver value to nuron day 1 by setting up a critical functional area and grow the company with us with options to move into a wide range of technical and/or commercial leadership roles on success.

- Provide pre-sales support for the commercial team through the development of delivery plans and collateral for customer opportunities and pitching nuron's delivery capabilities directly to customers.
- Working closely with the Engineering and Field Services Manager, set up, grow and lead the delivery function ensuring the business has the people, processes, tools and facilities required to deliver customer projects and R&D projects on time and to budget.
- Working closely with the Engineering Team, source and manage relationships with suitable suppliers for materials, components and sub and final assembly along with tooling, jigs and fixtures.
- At the appropriate time, set up and manage a procurement and logistics function to support the businesses delivery needs.

Requirements

Essential

- An experienced senior manager with around 5-10 years' functional management and customer facing project management experience.
- Holds an industry recognised project/programme management certification.
- Experience in supply chain management and logistics.
- A strategic thinker, able to balance the needs of day-to-day activities with the requirement to think strategically and set long term strategy and plans.
- Commercially and technically astute.
- Articulate and with well-honed written skills. Able to brief to Board level.
- Experience of managing complex outsourced contracts or, as a minimum, management of a range of sub-contractors in a field operations environment.
- Well-developed financial management skills, experience of managing large budgets and well-developed commercial negotiating contracts.
- Ability to analyse and track issues, risks and opportunities across a range of suppliers and projects.
- Ability to drive, and hold others to account in, a culture of continuous improvement while balancing creativity with the much-needed process, structure and control.
- Problem-solving in complex systems.
- Pragmatic "self-starter" comfortable dealing with uncertainty.
- Strong eye for detail.
- Good Microsoft Office suite skills.

Desirable but not essential

- Multidisciplinary background or experience in an engineering or technical related field
- Knowledge of digital business systems that integrate with Office365 to support delivery
- Certified in procurement and logistics
- Valid driver's license

Reporting to: Managing Director

Location: Based at the nuron Engineering hub in Sheffield with occasional travel to other supplier, customer and partner sites across the UK and globally.

Hours: 37.5hrs per week

Salary: Competitive

If interested, please email your CV to: claire.fenwick@nuron.tech